

**BRIHANMUMBAI MUNICIPAL CORPORATION**  
**SWM-Transport (City) Division**

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**Minutes of Pre-Bid Meeting**

**Sub** :- Purchase of 30 nos. of Mini Compactors (Compactor equipment mounted on diesel chassis) with Comprehensive Maintenance of Compactor equipment for 08 years.

**Ref** :- i) E-tender no. 2024\_MCGM\_1091988\_1, due on 15.10.2024  
ii) Pre-bid meeting held on 01.10.2024 in the office of Ch.Eng.(S.W.M.) under the Chairmanship of Dy.Ch.(S.W.M)Transport

The pre-bid meeting for above subject work was held in the office of Ch.Eng.(SWM) under the Chairmanship of Dy.Ch.E.(SWM)Transport on 01.10.2024 at 03.00 PM.

In the pre-bid meeting, representatives of following firms were present.

<b>Sr.No.</b>	<b>Name of the Bidders</b>
1	M/s. Kam-Avida Enviro Engineer Pvt.Ltd.
2	M/s. Antony Motors Pvt.Ltd.
3	M/s. Kamal Motors authorized dealer of M/s Tata Motors
4	M/s. Mak Envirotech & Solutions (I) Pvt.Ltd.
5	M/s. Ashok Leyland
6	M/s. Khandeshwar Towing

Points raised by the representatives of prospective bidders i.e. M/s Kam-Avida Enviro Engineer Pvt.Ltd., M/s. Antony Motors Pvt.Ltd., M/s. Mak Envirotech & Solutions (I) Pvt.Ltd. and M/s. Kamal Motors authorized dealer of M/s Tata Motors by submitting their letters and subsequently discussed. The details are as follows-

<b>Sr. No</b>	<b>Points</b>	<b>Relevant tender condition</b>	<b>Page No</b>	<b>Remarks</b>
<b>A</b>	<b>M/s. Kam-Avida Enviro Engineer Pvt.Ltd.</b>			
1	Requirement for comprehensive maintenance be reconsidered and possibly removed from the qualification criteria	<b>Section 2, Eligibility Criteria, 2.3. Similar experience</b> The Tenderer shall have an experience of supply of chassis mounted hydraulic refuse compaction equipment with comprehensive maintenance (Mobile or Stationary) in capacity of Manufacturer or its Authorized dealer to BMC/Any Govt. / Semi Govt. / ULB / Public Sector organizations in last seven years	9 & 23	Tender condition prevails

Sr. No	Points	Relevant tender condition	Page No	Remarks
2	The successful bidder shall offer the prototype of compactor for inspection within 60 days from the date of receipt of 1st chassis.	<b>Section 10, Specifications, Prototype of Compactor,</b> The successful bidder shall offer the prototype of compactor for inspection within 21 days from the date of receipt of 1st chassis.	111	Tender condition prevails
3	Accept pro-rata basis delivery and payment of the equipment	<b>Section 10, Specifications, Contract Period</b> I. Chassis: -1 month from the date of receipt of Letter of Acceptance. II. Fabrication and Mounting of Compactor equipment on Diesel Chassis: - 4 months from the date of receipt of Letter of Acceptance.	112	Same is clarified in Corrigendum-I, <b>Change - 7</b>
4	I. Accept EMD in the form of a Bank Guarantee II. EMD exemption to MSME registered bidders	<b>Section 6 , Instructions to Applicants, Bid Security Deposit/ EMD</b> The tenderers shall pay the EMD online instead paying the EMD at any of the CFC centers in BMC Ward Offices.	33	Tender condition prevails
5	<b>Chassis payment –</b> 100% payment for chassis will be paid against submission of proforma invoice from chassis manufacturer.  <b>Equipment on delivery –</b> 100% of supply of equipment [equipment (rear unit)]30 days of satisfactory delivery on pro - rata basis at our site and after release note by the TPI agency against satisfactory commissioning of entire system and on receipt of commissioning certificate from employer on pro - rata basis.	<b>Section 10, Specifications, Payment Terms, Payment of Compactor body mounted on Diesel Cabin Chassis</b> <b>a. Chassis: -</b> The payment for the chassis will be made by the department directly to the manufacturer of chassis or to their authorized dealers or to the successful bidder on production of Pro-forma Invoice/Invoice, pre inspection and delivery of chassis at body fabricator's workshop. Under no circumstances the advance payment will be made for the chassis. <b>b. Payment of Fabrication and mounting of 8 Cu.M compactor body with separate attendant cabin, compaction unit hydraulic system, PTO, PTO pump</b>	112 & 113	Tender condition prevails

Sr. No	Points	Relevant tender condition	Page No	Remarks
		<p><b>etc. shall be as below</b>            Payment for the duly complete fabricated compactor vehicle will be made within 30 days, after satisfactory completion of the work in respect of that particular compactor and submission of bills thereof</p>		
<b>B</b>	<b>M/s. Antony Motors Pvt.Ltd.</b>			
6	Please consider Delivery period for Chassis as 2 months from the date of receipt of Letter of Acceptance and delivery period for fabrication and mounting of compactor equipment as 4 months from receipt of chassis at contractor premises.	<p><b>Section 10, Specifications, Contract Period</b>            I. Chassis: -1 month from the date of receipt of Letter of Acceptance.            II. Fabrication and Mounting of Compactor equipment on Diesel Chassis: - 4 months from the date of receipt of Letter of Acceptance.</p>	112	Same is clarified in Corrigendum-I, <b>Change - 7</b>
7	Chassis Power: - Range from 145 to 150 HP	<p><b>Section 10, Specifications, Technical Specifications</b>  <b>B. Supply of diesel cabin chassis complying with BS-VI emission norms</b>  <b>Power:-</b>Minimum 110 kW (150 HP)</p>	94	Same is clarified in Corrigendum -I, <b>Change - 1</b>
<b>C</b>	<b>M/s. Mak Envirotech &amp; Solutions (I) Pvt.Ltd.</b>			
8	Vehicle manufacturer provides standard cabin as per their design. Manufacturer does not give customize cabin chassis. As per the ARAI norms no modifications are allowed in the cabin provided by OEM. If any modifications are done it would terminate manufacturer's warranty for the vehicle. Request to delete the clause or issue corrigendum to allow cowl chassis with driver cum attendant cabin	<p><b>Section 10, Specifications, Technical Specifications,</b>  <b>C. Supply of diesel cabin chassis complying with BS-VI emission norms,</b>  <b>Chassis Cabin:-</b> The successful bidder shall provide an OEM chassis cabin for the driver and cleaner. The side doors shall be fully opened else provided with quarter glass. The cabin should be well ventilated with a roof ventilator of adequate size &amp; 2 nos. of the front ventilator on the front show at the lower side. The bidder should specify details about the ventilation system while submitting the offer. (If not provided by vehicle</p>	95	Same is clarified in Corrigendum-I, <b>Change - 2</b>

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		manufacturer same is to be provided by the bidder.)		
9	Detail design or specifications not provided. Provide detail design and specifications of plate cover/ shutter.	<p><b>Section 10, Specifications, Technical Specifications, C. Supply &amp; fitment of body &amp; compactor equipment on diesel chassis as per Specifications,</b></p> <p><b>b) The tailgate and allied hydraulic system and parts at rear body for lifting of refuse and further compaction against ejector plate,</b></p> <p><b>1. Tailgate,</b></p> <p><b>11) Closing plate cover/ shutter cover shall be provided at the back side of the compactor so that the packer plate, carrier plate and hopper shall not be visible from the back side. The adequate nos. of Hydraulic/ Pneumatic/Gas Cylinders shall be provided.</b></p>	100	Same is clarified in Corrigendum-I, <b>Change - 3</b>
10	The details and which type and how many safety features are to be provided is not clear from specifications. Different feature will be provided by the different bidders, then how scrutiny will be carried out and responsiveness will be decided.	<p><b>Section 10, Specifications, Technical Specifications, C. Supply &amp; fitment of body &amp; compactor equipment on diesel chassis as per Specifications,</b></p> <p><b>b) The tailgate and allied hydraulic system and parts at rear body for lifting of refuse and further compaction against ejector plate,</b></p> <p><b>8. Other Extra Fitments</b></p> <p>8) The necessary safety features shall be provided to safeguard the operators. The details of these features shall be clearly stated in the tender.</p>	106	The condition is clear. Tender condition prevails
11	The distribution of garage wise Mini compactor is not mentioned in tender. This information is required to calculate man power requirement	<p><b>Section 10, Specifications, Technical Specifications, II. Comprehensive Maintenance of Attendant Cabin &amp; Compactor Equipment (Excluding Chassis)</b></p> <p>2)The compactors will be</p>	107	Same is clarified in Corrigendum -I, <b>Change - 4</b>

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	and to cost.	maintained in the BMC's garages. One no. of skilled mechanic & one no. of semi-skilled mechanic shall be provided at each garage by the successful bidder		
12	Contract period specified is less. It shall be at least 2 months for the chassis and 6 months for the compactor equipment	<b>Section 10, Specifications, Contract Period</b> I. Chassis: -1 month from the date of receipt of Letter of Acceptance. II. Fabrication and Mounting of Compactor equipment on Diesel Chassis: - 4 months from the date of receipt of Letter of Acceptance.	112	Same is clarified in Corrigendum-I, <b>Change - 7</b>
13	Maintenance cost for 1 <sup>st</sup> year is consider as Zero. But there is expenditure involve on man power deployment and on replacement of part which are to be replaced periodically as per schedule. Hence allowed to quote the rate for 1 <sup>st</sup> year as well.	<b>Section 8, Bill of Quantities, Comprehensive maintenance cost per month per compactor equipment as per specifications (per unit per month), 1<sup>st</sup> year -Nil</b>	42 & 43	Tender condition prevails
14	Requested to delete the clause- The successful bidder shall clean the all mini compactors thoroughly inside and outside once a week by using high pressure jetting unit, air compressor etc.	<b>Section 10, Specifications, Technical Specifications, II. Comprehensive Maintenance of Attendant Cabin &amp; Compactor Equipment (Excluding Chassis)</b> 13) The successful bidder shall clean the all mini compactors thoroughly inside and outside once a week by using high pressure jetting unit, air compressor etc.	109	Same is clarified in Corrigendum -I, <b>Change - 6</b>
15	The period mentioned is to less at least 45 days are required to prepare proto type unit from the date of receipt of first chassis.	<b>Section 10, Specifications, Prototype of Compactor,</b> The successful bidder shall offer the prototype of compactor for inspection within 21 days from the date of receipt of 1st chassis.	111	Tender condition prevails
16	Comprehensive Maintenance of Compactor Equipment mounted on Diesel	<b>Section 10, Specifications, Contract Period</b> III. Comprehensive Maintenance of Compactor Equipment	112	Same is clarified in Corrigendum-I, <b>Change - 8</b>

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	Chassis shall be considered 8 year from the date of supply of each compactor	mounted on Diesel Chassis: - 8 years from date of supply of last compactor		
17	Allow escalation on the price list submitted.	<p><b>Section 10, Specifications, Technical Specifications, II. Comprehensive Maintenance of Attendant Cabin &amp; Compactor Equipment (Excluding Chassis)</b></p> <p>7) The spare parts shall be changed only if it is beyond repairable and as per the price list of the manufacturer which will have to be submitted by the successful bidder year wise for seven years at the time of submission of the bid as a separate annexure. The spare parts shall include PTO, PTO pump and fabricated parts only. The price list should indicate clearly the taxes, duties &amp; other charges i.e. labour charges, if any. This price remains fixed for 7 years. BMC reserves the right to purchase the spare parts from outside market if the amount of quoted price is more than the market price. If the part is repairable same shall be repaired by the successful bidder at their own cost. The certificate saying that the part is beyond repairable shall be issued by Executive Engineer of respective division only.</p>	108	Same is clarified in Corrigendum -I, <b>Change - 5</b>
18	The vehicle registered in the name of Ex.Eng.Transport. The receipt will be in the name of BMC and hence it has to be reimbursed at actuals and that is a regular practice.	<p><b>Section 10, Specifications, Registration of Compactors,</b></p> <p>2) The registration charges for Registration of vehicles with R.T.O. shall be paid by the successful bidder and this should be considered and included in a price bid.</p>	112	Tender condition prevails
19	According to the RTO, vehicles registered on the Vahan Portal	<b>SECTION 10, SPECIFICATIONS, Specific Instructions,</b>	117	Tender condition prevails

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	require motor vehicle insurance instead of transit insurance. Since motor insurance cost more than transit insurance, request an amendment to both the specifications and the costing for vehicle chassis.	11) Freight charges, transit insurance charges and any other charges as applicable shall be borne by the successful bidder. The successful bidder shall include the same at the time of submitting the financial bid.		
<b>D</b>	<b>M/s. Kamal Motors authorized dealer of M/s Tata Motors</b>			
20	Chassis dispatch time should be increased to 2 months after the PO is received to us, due to quantity is for 30 units.	<b>Section 10, Specifications, Contract Period</b> I. Chassis: -1 month from the date of receipt of Letter of Acceptance. II. Fabrication and Mounting of Compactor equipment on Diesel Chassis: - 4 months from the date of receipt of Letter of Acceptance.	112	Same is clarified in Corrigendum-I, <b>Change - 7</b>
21	The doors are openable at 90 degrees and fully opening window glass like cars are provided with the factory built cabin with aesthetic looks. The cabin come with blower in built on the dashboard for proper ventilation to keep cabin pleasant with quarter glass openable behind the driver and co-driver seat.	<b>Section 10, Specifications, Technical Specifications, D. Supply of diesel cabin chassis complying with BS-VI emission norms, Chassis Cabin:-</b> The successful bidder shall provide an OEM chassis cabin for the driver and cleaner. The side doors shall be fully opened else provided with quarter glass. The cabin should be well ventilated with a roof ventilator of adequate size & 2 nos. of the front ventilator on the front show at the lower side. The bidder should specify details about the ventilation system while submitting the offer. (If not provided by vehicle manufacturer same is to be provided by the bidder.)	95	Same is clarified in Corrigendum-I, <b>Change - 2</b>
22	OEM Letter as per format	<b>Section 10, Specifications, Technical Specifications</b> Special Conditions 2) The bidders shall submit authorization certificate from OEM Chassis manufacturers for service support from their	115	Tender condition prevails

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		local/ nearby office in Mumbai region by at least regional manager level officer/ authority as per proforma VIII. Dealer's authorization will not be valid.		
23	In case if the payment of the Chassis is made to the OEM/dealer should be received after the inspection of the chassis before delivery of chassis to the body fabricator on submission of proforma invoice for payment. Relevant chassis details would be issued well in advance.	<p><b>Section 10, Specifications, Payment Terms, Payment of Compactor body mounted on Diesel Cabin Chassis</b></p> <p><b>a. Chassis: -</b> The payment for the chassis will be made by the department directly to the manufacturer of chassis or to their authorized dealers or to the successful bidder on production of Pro-forma Invoice/Invoice, pre inspection and delivery of chassis at body fabricator's workshop. Under no circumstances the advance payment will be made for the chassis.</p> <p><b>b. Payment of Fabrication and mounting of 8 Cu.M compactor body with separate attendant cabin, compaction unit hydraulic system, PTO, PTO pump etc. shall be as below</b> Payment for the duly complete fabricated compactor vehicle will be made within 30 days, after satisfactory completion of the work in respect of that particular compactor and submission of bills thereof</p>	112 & 113	Tender condition prevails

The meeting then concluded with vote of thanks to chair.

Sd/-  
**Ex.Eng.Tr.(City)**

Sd/-  
**Dy.Ch.E.(S.W.M.) Tr.**

Sd/-  
**Ch.E. (S.W.M.)**